FACT SHEET

Who is BillingPlatform?

Founded in 2012 by Nathan Shinn and Leo Solomon, BillingPlatform was developed with a single mission in mind, simplify complex billing. It is the only monetization and billing solution that gives organizations the power to support the entire financial ecosystem from product concept to invoice – adapting to every unique business model and pricing structure.

What does BillingPlatform do?

BillingPlatform helps global enterprises embrace digital transformation, providing the most agile and comprehensive software available including mediation, rating, billing, revenue recognition, reporting, and other critical financial functions. BillingPlatform enables enterprises to grow revenue, reduce costs, and improve overall customer experience.

Who is in the BillingPlatform leadership team?

- Dennis Wall – CEO
- Nathan Shinn – Founder and Chief Strategy Officer
- Leonid Solomonik – Founder and CTO
- Shane Desrochers – Chief Revenue Officer
- Jeff Weiss – VP, Professional Services
- Brad Sawaya – VP, Finance

Who are BillingPlatform customers?

BillingPlatform has global customers across multiple industries including communications, transportation, technology, utilities, and media:

What do the analysts say about BillingPlatform?

BillingPlatform earned recognition from numerous analyst firms including :
- Gartner: 2018 Competitive Landscape Report: Cloud Subscription and Recurring Billing Management, North America
- The Forrester Wave™: SaaS Billing Solutions, Q4 2019
- MGI: 360 Market Ratings Report for Agile Billing Solutions
- Constellation: ShortList™ Smart Services Digital Monetization Platforms
- MachNation: IoT Monetization ScoreCard
- IDC MarketScape: Worldwide Subscription Management Applications 2019-2020 Vendor Assessment