BILLINGPLATFORM CPQ

BillingPlatform

Transform Your Business with
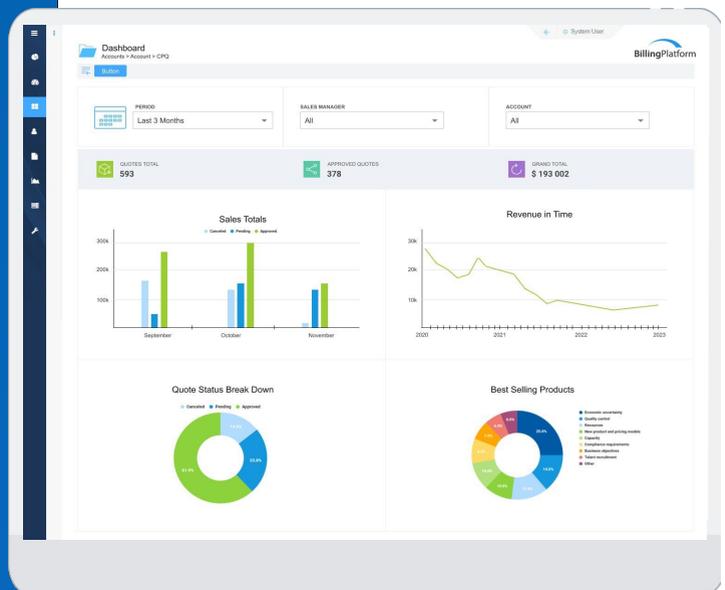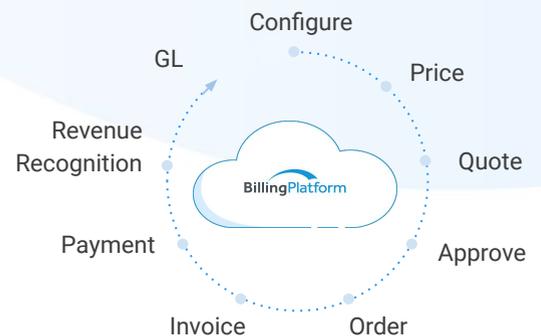# Unified Quoting & Billing for Sales and Finance

With customers changing the way they buy, it makes sense that businesses are changing the way they sell.

As part of its unified quote-to-cash platform, BillingPlatform's CPQ addresses the needs of today's B2B buyers that expect a fast, seamless experience configuring and buying products and services customized to their needs.

Unlike most CPQ providers, BillingPlatform brings CPQ and billing together in a single solution with a single product catalog, allowing quotes to seamlessly translate into billing. And with the inherent ability to support both physical and digital goods including hardware components, software bundles and associated services, you can quote, price and bill for any business model and turn your quotes into billable services.

Built for Business Users:

- **Configure** accurate and actionable proposals with a unified product catalog and a rule-based configuration engine to ensure sales reps are proposing only valid combinations of products and services

- **Price** products and services with robust subscription and usage-based pricing, discount schedules, flexible contract durations and more, and streamline the approval process with automated routing

- **Quote** deals quickly and automatically generate branded proposals then close them faster with electronic acceptance of proposals

- **Robust Analytics** provides admins all the data they need on one intuitive screen. As a fully configurable dashboard, include detail on number of quotes in the system, approved quotes, total value of quotes, best selling products and more.

Configure
GL
Price
Revenue Recognition
Quote
Payment
Approve
Invoice
Order

BillingPlatform

The Only Unified Quote-to-Cash Solution Built on a Modern Cloud-based Platform

BillingPlatform unifies and supports the entire revenue management process from a single source of truth. And with pre-built connectors to Salesforce CRM, Microsoft Dynamics 365 and NetSuite ERP, you have an end-to-end solution at your fingertips to deliver the deals your customers want.

Learn more about BillingPlatform: www.billingplatform.com